hold goods carriers at discounts of up to 50 percent below prevailing tariff rates and include a cost-ascending list of participating carriers.

GSA also entered the fifth year of its successful program to provide reduced-cost, small package express shipping services for civilian agencies. Through a nationwide contract with Airborne Express, Federal shippers are able to secure overnight, desk-to-desk delivery of packages up to 50 pounds at rates which are nearly 70 percent below open market prices, i.e., $5.00 for the first pound and $.89 for each additional pound.

GSA is looking at a number of ways to bring about even further reductions in Federal transportation costs, to include more systematic review and evaluation of transportation costs associated with F.O.B. origin versus destination contracts (a project undertaken by the FSS Transportation System Staff), more cost-effective use of containerization practices, and greater reliance on commercial forwarders, consolidators and shippers' associations in order to achieve aggregate shipping economies. In addition, innovative programs have been initiated to develop standard carrier rotation and routing guides, and to place prepositioned Government Bills of Lading with key producers of Federal supplies, such as the Federal Prison Industries and the National Institute for the Blind/Severely Handicapped.

Finally, through greater standardization of service conditions and use of innovative guaranteed traffic arrangements, GSA has significantly improved the quality and lowered the cost of outbound transportation from its wholesale supply distribution centers to major consignees.

Summary

In both its travel and transportation management activities, GSA's primary goal is to provide quality services to its customer agencies at the lowest possible prices consistent with the effective accomplishment of individual department and agency missions.

Chief
Passenger Travel
Phyllis M. Hickman

Chief
Freight Transportation
Dan J. Carro

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